

**BEST AVAILABLE COPY**

**FAST Twin Specifications - Microsoft Internet Explorer**

http://andy/~deal/Deal01.cgi

NOTES	
Channel Conflict	
Are there Multiple resellers bidding?	Is distributor earning their margin?
<input type="radio"/> Yes <input type="radio"/> No <input checked="" type="radio"/> Not to our knowledge	<input type="radio"/> Yes <input type="radio"/> No Service Provided: _____
Is reseller earning their margin?	Is there an HP RU SR involved?
<input type="radio"/> Yes <input type="radio"/> No Service Provided: _____	<input type="radio"/> Yes <input type="radio"/> No
Who is driving the sales process?	
<input type="radio"/> Distributor <input type="radio"/> Reseller <input type="radio"/> Corp VAR <input type="radio"/> HP - EU SR	
Other Channel Conflict Notes	
NOTES	

  

Customer Decision Criteria/Buying Trends	
Additional Customer Information	Decision Maker
Division: _____ Region: _____	Name: _____ Title: _____

This is an example of a real-life application that uses the Data Driven web Page Generator. All of the above was defined by a business owner and the page builds itself. No programming or web knowledge was needed, just the business knowledge.

**Exhibit G**